



## Investor Days 2016

### Making money flow – strategies to increase energy investments in the European building sector

February 22-23, 2016, Representation of the State of North Rhine-Westphalia to the EU  
Rue Montoyer 47, Brussels

#### Day 1 – February 22 – Institutional and investors' needs from the market to invest in energy efficiency and renovation of the European Building Stock

**13.30 Welcome Coffee**

**14.00 Welcome – Oliver Rapf (BPIE)**

**14.10 The future of energy efficiency financing in Europe**

*Paul Hodson (DG Energy, European Commission)*

**14.30 Panel and discussion on the Energy Efficiency Financial Institutions Group (EEFIG)**

**implementation: what was achieved from EU-wide and Member State perspectives?** Moderation:

Peter Sweatman (Climate Strategy and Partners)

*Roman Doubrava (DG Energy, European Commission), Annie Degen (UNEP-FI), Stefan Besser*

*(German Federal Ministry for Economic Affairs and Energy - BMWI, Germany), Françoise Refabert*

*(Vesta Conseil & Finance)*

**15.30 Coffee break**

**16.00 Financing of energy efficiency in federal buildings with private money – FEMP activities & Lessons learned from DER efforts within the U.S. Federal sector**

*Dr Tim Unruh (Department of Energy, Director of the Federal Energy Management Program)*

**16.40 Panel from the investors' view on policy requirements and market needs - Moderation: Panama Bartholomy (ICP EU)**

*Lada Strelnikova (Deutsche Bank), Jessica Stromback (Joule Assets), Sebastian Carneiro (Director*

*CFA, SUSI Partners), Alex Gilbert (Amber Infrastructure)*

**17.40 Summary of the day and look-forward to the next day – Adrian Joyce (Renovate Europe), Rüdiger**

*Lohse (KEA) & Oliver Rapf (BPIE)*

**18.00 Walking dinner and networking**

## Day 2 – February 22 – Market place, the project-level approach

**8.30 Welcome Coffee**

**9.00 Welcome and summarizing day 1– Rüdiger Lohse (KEA)**

**9.05 Investment sought by public authorities (Covenant of Mayors survey results)**

*Tamas Solymosi (Covenant of Mayors Office)*

**9.15 Project investment – Investors tell us how to increase deal flow - Moderation: Panama**

Bartholomy (ICP EU)

*Lada Strelnikova (Deutsche Bank), Manuel Dueñas (European Investment Bank), Jessica Stromback (Joule Assets), Sebastian Carneiro (Director CFA, SUSI Partners), James Vaccaro (Triodos Bank)*

**10.15 Emerging solutions – Market best-practices developed to respond to investor needs and improve deal flow - Moderation: Rüdiger Lohse (IEA-EBC Annex 61)**

*Adrien Bullier (EASME), Investor Confidence Project, Jan Bleyl (EnergeticSolutions/IEA-EBC Annex 61), Elise Steyaert (Climate Alliance) and Jean-François Marchand (EnergInvest) for CITYinvest*

**11.30 Coffee break**

**11.45 Investment opportunities – European investors looking for projects present short descriptions of the funds available and the type of projects they are looking for - Moderation: Panama**

Bartholomy (ICP EU)

*Lada Strelnikova (Deutsche Bank), Jessica Stromback (Joule Assets), Manuel Dueñas (European Investment Bank), Sebastian Carneiro (Director CFA, SUSI Partners), Karl Hunke (CutPower), James Vaccaro (Triodos Bank) and Alex Gilbert (Amber Infrastructure)*

**13.00 Wrap up of the day and lunch break**

### **Note:**

We would like to inform you that the conference will be filmed. Photos will also be taken to report about the event (used on the organisers' websites and in newsletters). Please request not be photographed or filmed upon arrival if you wish not to be.

### **Venue:**

*Representation of the State of North Rhine-Westphalia to the European Union  
Rue Montoyer 47, 1000 Brussels*